IDP STUDENT INSIGHTS

19.12.22

POST-STUDY WORK RIGHTS

Latest policy changes demonstrate the competition for international students.

Focus on rebuilding international student numbers and supporting labour market gaps (short and medium term)





FUTURE GLOBAL DEMAND

The latest real-time student searches indicate a more competitive global market. Australia is regaining share, UK is losing share.



Source: Hotcourses International websites, prospective student searches by top 4 destinations



DESTINATIONS CONSIDERED

UK now the 3rd most considered destination, behind Australia. Australia and Canada more likely to the 1st choice.





DESTINATIONS PERCEPTIONS

UK well relatively regarded for 'Quality of Education', along with the USA. For the other factors Canada and now Australia are more highly regarded, including PSW policies.

Q (ì) What are your perceptions of these destinations? Source Market First Choice Destination Destination Market Study Status Study Level Cohort Perception Country ▼ (All) (AU) ▼ (All) ▼ (All) ▼ (All) (AU) • (All) • . Respondents scored destination countries on the below areas, the flags show where the average destination country score is Click on a country flag to highlight 👙 USA 🙆 Australia Canada Ireland New Zealand # UK Welfare of International 0 = Poorly regarded, 212 (+) 0 10 Students 10 = Highly regarded Post-Study Work Visa 0 = Not at all attractive, 0 10 Policies 10 = Extremely attractive 0 = Low quality, Quality of Education 0 10 = High quality 10 Graduate Employment 0 = No opportunities, 0 Opportunities 10 = A lot of opportunities 10 0 = Poor value Value for Money 0 10 = High value 10



DRIVERS FOR DESTINATION CHOICE

The UK is chosen due to the perception of high quality education and attractive institutions. Other destinations have a much broader appeal

IQ (j) Why did you choose your first choice destination? Source Market ∀ ▼ First Choice Destination 😨 Destination Market Study Status Study Level Cohort (All) • (Multiple values) • (All) • (All) • (All) • (All) • Select # in view Show view by First Choice Destination 10 Reasons to study in your first choice by First Choice Destination) Source Market Sorted by highest number of respondents first 🗆 Level Total Canada Australia UK USA High quality of education 59% 64% 55% Good employment opportunities after graduation 61% 51% 44% 53% Safe country for international students 63% 62% 45% 21% 50% Supports international students 47% 58% 50% 42% 33% Welcomes people from other countries 58% 49% 37% 28% 45% Part-time work opportunities are good 45% 51% 53% 36% 33% 49% 46% Institutions are attractive 41% 33% 39% 33% 17% Ease of obtaining a post-study work visa 35% 36% 51% 25% Availability of scholarships 37% 33% 40% 33% 28% Good internship opportunities 33% 30% 40% 32% Presence of family and friends 39% 23% 22% 30% 31% Cost of living is affordable 23% 25% 16% 11% 33% Ease of obtaining a student visa 21% 23% 22% 27% 9% Cost of tuition is generally low 17% 28% 13% 15% 6% Near my home country 7% 1% 8% 2% 21%



SUMMARY

Global competition has intensified after unusual market conditions. IDP Student insights indicate a focus on three areas to enable sustainable growth.

Delivery

The UK needs to deliver high quality of education.

To consider data, insights and content to demonstrate positive experience and outcomes.

Policy

The UK is less competitive than 2/3 years ago.

To consider enhancements for priority segments.

Promotion

The UK is perceived less favourably than other leading destinations for key factors.

To consider enhanced promotion to address key concerns and motivations.